

**YORK TECHNICAL COLLEGE
COURSE SYLLABUS**

Course Title: Business Law I
Course Prefix/No: BUS 121
Lec Hours/Week: 3.0
Lab Hours/Week: 0.0
Credit Hours/Semester: 3.0

[Distance Learning Attendance/VA Statement](#)
[Textbook Information](#)

COURSE DESCRIPTION

This course is a study of legal procedures, law and society classifications and systems of law, the tribunals administering justice and their actions, contracts, sales, transfers of titles, rights and duties of the parties, conditions, and warranties.

COURSE COMPETENCIES

Upon successful completion of this course, the student should be competent to complete the following tasks, while demonstrating a critical approach to each task:

Module 1 – Sources of Law and the Judicial Process

- Recognize the differences between ethics, values, morals, and laws
- Discuss different ethical standards and how they relate to the business world
- Outline the system of laws we have in this country as a result of our constitution
- List and describe the different types and sources of law
- Discuss the judicial process, including jurisdiction and the steps involved in the criminal and civil litigation process
- Recognize some of the more typical criminal behavior and the elements necessary to impose criminal liability
- Recognize some of the more typical civil wrongs and remedies associated with those

Module 2 – Contract Law (the core of the course)

- List and discuss the elements of a valid contract
- Discuss the process of creating a valid contract
- Outline the various circumstances which can void and/or make a contract unenforceable
- List the rights and duties of the parties to a contract
- Discuss under what circumstances and which third parties may have rights in relation to a valid contract
- Explain the different ways that parties may be discharged from a contract
- Explain the different ways that a contract may be breached
- List and describe the remedies available to an innocent party when a contract has been breached or inappropriately performed

Module 3 – Sales Law (Uniform Commercial Code [UCC] and Consumer Protection)

- Define a sale-of-goods contracts
- Describe the source, significance, and applicability of the Uniform Commercial Code
- Distinguish between the common law of contracts and the Uniform Commercial Code when it comes to sale-of-goods contracts

- Discuss the concepts of title and risk of loss in relation to a sale-of-goods contract
- Explain warranties and their applicability to sales
- Discuss the concept of product liability and when that may apply and to whom
- Outline the various consumer protection statutes which apply to various business transactions

MINIMAL STANDARDS

Minimal standards of performance on all course competencies for receiving credit for the course are indicated by 60% overall accuracy on evaluation instruments that address the course competencies listed above.

Required standards of performance on all course competencies for enrollment in subsequent higher-level legal courses in the business programs are indicated by 70% overall accuracy on evaluation instruments that address the course competencies listed above.

EVALUATION STRATEGIES/GRADING

Module 1 – 25 percent of total grade

Test(s) on theory and module principles – 15%

Homework, Projects, Participation – 10%

Module 2 – 50 percent of total grade

Test(s) on theory and module principles – 40%

Homework, Projects, Participation – 10%

Module 3 – 25 percent of total grade

Test(s) on theory and module principles – 15%

Homework, Projects, Participation – 10%

Grading Scale

90 – 100	A
80 – 89	B
70 – 79	C
60 – 69	D
Below 60	F

COURSE REQUIREMENTS

Students are responsible for attending all scheduled class meetings until they have completed all course assignments made in all classes. Students who are absent from a class more than 20% of the hours assigned will be withdrawn. Any student caught cheating or involved in other academic dishonesty will be given a grade of zero and will be subject to further disciplinary action.

ENTRY-LEVEL SKILLS – None

PREREQUISITES – RDG 100 (minimum grade of C) or equivalent

CO-REQUISITES – None